The Dental Directory gives an Express Repair!

Handpiece Express, the servicing and repair service from The Dental Directory can ensure the fast turnaround repair of your handpieces and motors. So confident of this, if the work is not completed within 24 hours of your approval of the quotation you will not be charged*

Regularly servicing handpieces, motors, couplings and scalers will prolong the life of your equipment. Inevitably handpieces will always fail at the most inconvenient times causing maximum disruption. Planned maintenance and scheduled servicing will prevent this. Servicing also ensures reduced running costs, smoother operation and efficiency which leads ultimately to improved treatment standards and comfort for patients.

If you are looking for an economic, fast connecting, lightweight, functional turbine look no further than EOLIA from Bien-Air.

For further information telephone Quality Endodontic Distributors Ltd on 01733 361243 visit www.qedendo.co.uk or contact your local QED Salesperson.

Handpiece Express, we can service and repair all types of handpieces, motors, couplings and sonic scalers from most of the leading manufacturers.

Battery and mains operated, it features an integrated battery which enables the motor to be operated whilst simultaneously being recharged. The VDW Silver Motor is specifically designed for endodontic applications. It incorporates a range of features designed to make the operator’s life easier.

The website contains all the products contained in the QED catalogue. Products are carefully illustrated to aid selection and are explained with detailed descriptions on each page. So it is now possible to place your order online, whenever you want. The site also includes links to working protocols provided by leading endodontists.

For further information telephone Quality Endodontic Distributors Ltd on 01733 404999, email sales@qedendo.co.uk, fax 01755 561245 visit www.qedendo.co.uk or contact your local QED Salesperson.

Handpiece Repair starts from as little as £19.50 it makes sense to ensure the tools of your trade are kept in good working order.

*FULL DETAILS AVAILABLE ON REQUEST. TERMS AND CONDITIONS APPLY.

If you need your handpiece repaired in a hurry call 01255 600 090 for further information or your freepost repair pack. FREEPOST 48 ENDS

Perfectly Balanced Economy from Bien-Air

Developed for endodontics

Quality Endodontic Distributors are UK Distributors of the VDW Silver Motor, which is specifically designed for endodontic applications.

Quality Endodontic Distributors Ltd

Star Dental High Speed Handpieces

Star Dental is part of the DentalEZ Group of companies.

Contact Tel: 01442 20951 Fax 01442 217594 http://www.dentalz.co.uk UK

Swiss quality at a surprisingly affordable price.

Perfectly balanced with smooth lines, the EOLIA turbine is lightweight (38g) and comfortable to hold thanks to its ergonomic design. This powerful turbine offers speeds up to 15,000 rpm and a fast connection to 2, 3 or 4 line hoses due to the B type bayonet coupling. Available in 2/3 hole or 4 hole versions EOLIA features a built in water non-return system to prevent contamination from infected water.

Optimum cooling in guaranteed with EOLIA due to the single water spray that is separate from the air port. With a large push button burs release mechanism, changing your burs is quick and simple.

If you are looking for an economic, fast connecting, lightweight, functional turbine look no further than EOLIA from Bien-Air.

For further information please contact Bien-Air on 01596 711 955 or visit www.bienaire.com

Handpiece Express

Dento.co.uk

dento.co.uk, the online versions EOLIA features a built in water non-return system to prevent contamination from infected water.

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Quality Endodontic Distributors Ltd

VDW Silver Motor

Dedicated for endodontics

Quality Endodontic Distributors are UK Distributors of the VDW Silver Motor, which is specifically designed for endodontic applications.

The Solara Series features a revolutionary elliptical shape and scalloped handle which creates a solid, tactile feel. The remarkable strength and corrosion resistance inherent in titanium offers years of heat sterilization without the damaging effects associated with cosmetic plated metal coatings.

The patented turbine with ceramic ball bearings means no oiling and no residual lubricant expelled into the oral cavity whilst ceramics means longer lasting and less friction to reduce heat generated.

The Solara family features small head and larger 4 port head as well as models to fit Multiflex couplings.

Made from durable stainless steel and featuring small head, the 430 series aids manoeuvrability and overall access, without sacrificing torque.

Star Dental is part of the DentalEZ Group of companies.

Contact Tel: 01442 20951 Fax 01442 217594 http://www.dentalz.co.uk UK

Handpiece Express

United Kingdom Edition · April 20–26, 2009

THE DENTAL DIRECTORY · THE DENTAL DIRECTORY · THE DENTAL DIRECTORY · THE DENTAL DIRECTORY
achieved with its smaller head height and patented 100° head angle. A highly effective, pow-
erful performance with maxi-
imum security that you can rely on (KaVo chucking), the KaVo GENTLEmini has a strong 29 N grip and will give you a long service life due to the proven technology of the KaVo original ceramic ball bearings.

The ideal addition to your in-
strument set, KaVo GENTLE-
mini offers quality that pays and like all KaVo handpieces, KaVo GENTLEmini has been engi-
neered for reliability, longevity, fatigue-free work and outstand-
ing results.

For further information, please contact KaVo on 0144 755 000, email: sales@kaVo.com or visit www.kavo.com

Quality Endodontic Distributors Ltd

NEW HotShot™ Cordless Back-
fill Obturation Delivery Device

QED are pleased to an-
ounce that they have become the sole UK distributors for the NEW HotShot™ Cordless Back-
fill Obturation Delivery Device.

The NEW HotShot™ enables fast and easy delivery of warm obturation material for the en-
dodontic backfill technique, fa-
cilitating rapid obturation of even the most difficult root canals more completely, in less time, and with less patient dis-
comfort.

The HotShot™ is cordless, compact and easy to handle. It features variable temperature settings which allow Practition-
ers to control the flow charac-
teristics of the material; a rechargeable lithium ion bat-
tery which will support hours of use from a single charge; and a choice of needle size 25g and 25g with a 360° swivel for im-
proved access.

For further information tele-
phone Quality Endodontic Distributors Ltd on 01755 460999, email sales@qedendo.
.co.uk, fax 01755 561245 visit www.qedendo.co.uk or con-
tact your local QED Salesper-
son.

Dental Services Direct are always on hand

In addition to a vast range of large equipment, Dental Ser-
vices Direct is delighted to offer their customers a wide selection of handpieces at extremely com-
petitive prices. Handpieces are available from most major manu-
facturers including: Bien Air, Star Dental, KaVo and NSK as well as W & H. This choice, com-
bined with an exceptional level of product knowledge and serv-
ice, make Dental Services Di-
rect the first choice for hand-
pieces.

Dealing with Dental Ser-
vices Direct means customers are able to take advantage of the team’s product knowledge, something not always available when buying over the phone from a tele-sales operator. An-
other huge benefit of buying from Dental Services Direct is access to fully trained engi-
neers who are able to set the correct pressure, maximising the use and prolonging the life of a new handpiece.

For further information on handpieces or any other exciting products simply contact Dental Services Direct on 08452 600520.

NSK gives you Advantage!

NSK have been providing dental professionals with innov-
ation and value for many years, and now they have added another important component to their high quality provision; NSK Advantage!

NSK Advantage is a fantastic lifestyle benefit scheme exclu-
dively developed to give NSK customer’s savings of up to 40% on leading high street brands. With products and services from 295 retailers, NSK Advan-
tage gives customers the opportu-
nity to save more than £800 per year on everyday pur-
chases.

Joining NSK Advantage couldn’t be easier. Simply pur-
chase any NSK products, to a minimum value of £245.22 + VAT, from your preferred dental dealer and you will automati-
cally be entitled to 3 months ac-
cess to NSK Advantage.

Take a ‘sneak peek’, see FAQs and calculate your average yearly savings www.people-
value.co.uk/nsk-advantage

NSK Advantage is provided by People Value Limited.

Visit www.peoplevalue.co.uk/ nsk-advantage or phone 0870
608 0085 for more details or to register your interest.

Full terms and conditions are available at www.peoplevalue.

Dentomycin: the first choice adjunctive treatment for chronic adult periodontitis

Dentomycin is an effective adjunctive treatment which complements Scaling and Root Planing when first treating chronic adult periodontitis.

Dentomycin simply combats the broad range of bacteria as-
soiated with periodontal dis-
ease reaching areas that maybe unobtainable with instruments alone, while reducing inflam-
ination improving patient com-
fort.

Dentomycin includes the ac-
tive ingredient Minocycline, and when applied 5 or 4 times, with 14 days between each ap-
plication, is proven to reduce key pathogens5. The pre-filled applicator allows direct appli-
cation to the pocket base, and the combination of Dentomycin with scaling and root planing reduces pocket depths by up to 42% over a 12-week period6.

Cost effective and easy to use, Dentomycin also offers im-
proved patient satisfaction.

NSK Advantage

5 Seymour BA, Heasman P: Tetracy-

6 Yen Sternheger D et al (1997), J Peri-
odontal 68, 857-844.

For more information please call John Jesshop of Blackwell Supplies on 020 7224 1457 or fax 020 7224 1694

Zoom in on in-
creased profits!

Discus Dental can help you significantly build your practice profits through the Zoom™ whitening system. Zoom is the best selling in-surgery whitening system in the world with over 55,000 systems distributed globally.

1. Provide the best whitening system available today.
2. Train your team. If your team are incentivised and edu-
cated, they can become your pow-
eful sales team. Discuss Den-
tal can provide this training.
3. Merchandise your practice. Discuss offers some of the best in-surgery marketing materi-
als available to stimulate in-
terest and sales.
4. Consult on marketing your practice. Discuss training and product specialists are able to help create your whitening campaign.

For further information ask your local Minerva Represen-
tative or telephone 029 20
412880.

Solution providers you can trust

Succeeding in the current climate can require a multitude of skills and a wealth of knowl-
dge. Dodge the pitfalls and grasp the opportunities with support from the Association of Specialist Providers to Dentists (ASPD).

The ASPD offers easy access to a range of experienced strategies for patients, present-
ing cases effectively, develop-
ing superb customer service and more.

Dr Levin is a well-known lecturer and columnist, with over 50 books to his name. The Levin Group offers an inva-

uable practice management con-
sulting service to dentists, in-
cluding financial planning, wealth management, recruit-
ment and transition services. Dentists seeking to provide out-
standing implant treatment should reserve their place to-
day, as this is set to be another popular seminar from a leading expert with an international reputation.

For more information please call 01276 469 600 or email info@implantsuccess.com, www.implantsuccess.com

1 Seymour BA, Heasman P: Tetracy-

6 Yen Sternheger D et al (1997), J Peri-
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Giving The Profession An Advantage

Products sold in practices are often demonstrated to patients to ensure they're being used correctly. In recognition and appreciation of the time and effort this entails, P&G will include a free educational DVD and a range of replacement heads with every Professional Care and Triumph power product sold. This extra value pack will only be sold to dental practices and will help ensure your patients use the right type of brush, the right way.

The introduction of these professional-only packs has been timed to coincide with the introduction of some product upgrades in the range. At the top is still Triumph SmartGuide which has been re-branded ‘Triumph 5000 SmartGuide’.

This remains the Company’s flagship product containing a microchip in the handle which provides the user with feedback via a wireless display to encourage compliance. Nextis ‘Profession Care 5000’ (formally known as Professional Care 8000’).

For more information please contact your Oral-B representative or call 0870-2421850.

ChairSafe - the new innovative disinfectant foam cleaner from Kemdent

ChairSafe is the new disinfectant foam cleaner from the Kemdent range of cross infection control products. It is available in 500ml bottles and 1L refill containers. ChairSafe foam is specially formulated to clean sensitive surfaces and equipment, including the leather and synthetic facings of dental chairs. As soon as you try it you will recognise the real benefit of this product. The foam is non-drip. It remains exactly where you apply it, making it ideal for the angles and contours of a dental chair.

ChairSafe is an aerosol and alcohol free foam that is suitable, not only for alcohol sensitive materials such as leather, acrylic glass and vinyl but also hard surfaces, inventory and medical products. It is effective against HBV/HIV/HCV/BVDV/ vaccinia, bactericidal and fungicidal microorganisms within one minute of application.

For further information on special offers or to place orders call Jackie or Helen on 01789 770256 or visit our website: www.kemdent.co.uk.

Practice Plan cycle, climb, run and renovate.

In November 2008, a team of nine Practice Plan volunteers packed their overalls and scrubbing brushes and travelled to Tanzania in Africa, for a trip that will remain imprinted in their minds for a lifetime.

The dental plan provider, who design bespoke dental plans and provide marketing and business support to over 1000 practices across the UK, were about to embark on a life-changing care centre renovation project, although their first goal was to complete the final leg of the now infamous, UK National Relay.

In order to raise funds for the trip to Tanzania, the ‘National Relay’ was devised, involving a baton being passed from one dental practice to another with plenty of amusing fundraising activities along the way.

On Saturday 28th March, a number of staff were due to take part in a sponsored sky-dive but, unfortunately due to bad weather, the leap of faith was cancelled. It has now been rescheduled for Saturday 50th May, so if you have any suggestions as to how it goes and how much we raise for our individual charities.

For further information, please visit www.practiceplan.co.uk or www.bridge2aid.org.

Look After Your Hogies With NEW Bossklein

Rapid, effective and thorough disinfection requires quality products that work every time. The innovative new alcohol-free Bossklein infection control products have been designed specifically to achieve a high standard of cleanliness without causing the damage associated with many alcohol-based products.

The first choice for use with the stylish and cost-effective Hogies EyeGuards, Bossklein infection control offers two types of convenient protection:

• Bossklein Wet Wipes have a 60-second bactericidal effect, and also combat Adenovirus and enveloped viruses including Hepatitis B, Hepatitis C and HIV.

• Bossklein Foam takes effect against bacteria and fungi within just 10 minutes, and Hepatitis B and HIV within 5 minutes*. Supplied in a unique, biodegradable 50ml dispenser, application is easy: you just spray and clean.

Exclusive to Blackwell Supplies, the Bossklein range provides fast, reliable and non-damaging disinfection for your Hogies EyeGuards.

For more information please call John Jesshope of Blackwell Supplies on 020 7224 1649 or email info@bacd.com.

Dental Air – Making Staff And Patient Wellbeing A Priority

Enjoy the benefits of a compressed air system that will never let you down with Dental Air. By entering into a new relationship with this leading company you can make sure that your compressed air is clean, dry and free of infective material – protecting the wellbeing of your patients.

If your practice still uses a last-generation oil-based compressor, then you need to be aware of the potential hazards involved. Without regular maintenance, this equipment can start to produce lethal bacteria that can then be passed on to patients via air-powered instruments.

With a great reputation for putting customers first, Dental Air will visit any UK mainland practice and carry out a full examination of compressors. With comprehensive knowledge of all new and existing industry requirements, Dental Air provides non-obligation advice and suppliesputting edge oil-free plant and scrub compressors, to help you meet your responsibilities.

Call Dental Air on FREEPHONE 0800 542 7755 and ask for a FREE Practice Manager’s Guide, or visit www.dentaland.co.uk.

Taking It To The Next Level

Why not try something different this year? Transform your practice with

Tavom has been delivering high quality dental practice furniture and cabinetry since 1975. With the latest technological and design research Tavom guarantees an extensive range of innovative and functional furniture that is sure to impress.

For more information please call John Jesshope of Blackwell Supplies on 020 7224 1649 or fax 020 7224 1649.

Team.

The BACD (British Academy of Cosmetic Dentistry) is pleased to announce 4 new dates for its popular Study Clubs.

May 7th, Belfast - ‘Simple And Predictable Aesthetic Gingival Surgery For The General Dentist’, Dr Ken Harris, at the Deans at Queens. A leading authority on cosmetic dentistry, Dr Harris covers Biologic Width and provides methods for predictable, confident and aesthetic results.

May 12th, London – ‘The World Of Cerec CAD/CA M’, Dr Julian Caplan, at the British Dental Association. Discover how to provide porcelain veneers, crowns and inlays in one visit, achieving outstanding restorations.

June 24th, Nottingham – ‘The Kois Deprogrammer’, Dr Ken Harris, at the Park Inn, Nottingham.

ChairSafe is an aerosol and alcohol free foam that is suitable, not only for alcohol sensitive materials such as leather, acrylic glass and vinyl but also hard surfaces, inventory and medical products. It is effective against HBV/HIV/HCV/BVDV/ vaccinia, bactericidal and fungicidal microorganisms within one minute of application.

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Why not try something different this year? Transform your practice with

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For more information please call John Jesshope of Blackwell Supplies on 020 7224 1649 or fax 020 7224 1649.
over 50 years of experience sets Tavom apart from its competitors. The definitive number of bespoke furnishing options and groundbreaking product design transforms your practice, maximizing its selling or purchasing value. Patients and staff benefit from a comfortable and aesthetically pleasing environment.

The dedicated team are on hand to provide consistent advice and understand the need to create a durable and attractive solution to practice design. Tavom eliminates the stress and hassle associated with refurbishments leaving professionals to concentrate on what they do best - quality dental care.

Enjoy the benefits of smooth data and equipment management, custom made for your practice with Tavom. For further information call Tavom UK on 0870 752 1121.

Prestige

The smart new Tristray by Trident is a rigid and accurate posterior impression tray, producing consistently successful impressions. It removes that dreadful moment of doubt when you fit a new crown and saves time and money spent on adjustments and extra appointments. Tristray's sturdy metal frame with unique side tabs controls the tongue and avoids the major cause of post-impression 'bounce-back'. The tray comes in right and left styles, with the tabs pre-shaped to deflect the tongue. The tray's thinness and strength in the retro-molar area allows the patient to close easily and comfortably in centric occlusion (maximum intercuspation position). The impression material locks into the side tabs, avoiding the need for adhesive. The tabs can be bent to fit all mouths, including those of patients with a shallow palate, a large buccal plate or mandibular tori. Tristray eliminates the frustration and embarrassment caused by poorly fitting crowns due to distorted impressions.

For more information, phone Prestige Dental on 01274 721567. Or email Steve@prestige-dental.co.uk.

Increasing recall efficiency

Long and frustrating conversations with patients, asking for clarification of contact details and previous dental history are now a thing of the past thanks to Software of Excellence's new Computer Telephony Integration (CTI).

Software of Excellence's new CTI module is an additional module to practice management system ExACT™ Version 10, and offers you the opportunity to dramatically improve practice efficiency by automatically recognising the identification of every incoming telephone call. CTI reduces the amount of unnecessary time spent on the telephone, saving on average 50 seconds per call.

Patients no longer have to explain who they are – your receptionist staff will know who is calling as soon as the call comes through. By giving more control to your receptionist, Software of Excellence's new time-saving technology ensures your patients feel valued every time they call your practice.

Find out how Software of Excellence's EXACT™ Version 10 and CTI can help develop your practice. Please call 0845 345 5767 today.

Don't Get Left Behind!

Make sure your finger is on the pulse by becoming a member of the British Academy of Cosmetic Dentistry (BACD).

There are numerous benefits and opportunities for members of the UK's largest growing Cosmetic Dental Organisation.

For more information, phone Prestige Dental on 01274 721567. Or email Steve@prestige-dental.co.uk.

The Importance of Tax Investigation Cost Protection

Professional Fee Protection understands that Tax Investigation is a very arduous process, with bills often running to several thousands of pounds. Authorised and regulated by the Financial Services Authority, Professional Fee Protection Limited can offer insurance that pays up to £75,000 towards the fees of an accountant or specialist in the event of an investigation, protecting your valuable peace of mind.

The Professional Solution!

For more information on Periowave™ call Oraldent on 01480 862080 or email perio@oraldent.co.uk or visit the website at www.oraldent.co.uk/periowave.html.

According to Tristray by Trident, Periodontal Disease is a man-made disease. It’s Photo Dynamic Destruction technology is a state of the art treatment for periodontal disease. It’s Photo Dynamic Destruction process involves the application of a photosensitiser that preferentially binds with target bacteria before a non-thermal laser is applied at the compound specific wavelength. Target bacteria at the treatment site is destroyed by reactive oxygen species and virulence factors are inactivated.

In combination with scaling and root planing, Periowave™ has been shown to increase clinical attachment level and reduce probing depth at 12 weeks, with bleeding on probing decreased at 6 weeks.

Periowave™ has no known resistance or antibiotic side effects. It does not damage host tissues, and with no patient compliance issues and short treatment time per periodontal site, the protection of patient wellbeing during treatment is ensured.

For more information on Periowave™ call Oraldent on 01480 862080 or email perio@oraldent.co.uk or visit the website at www.oraldent.co.uk/periowave.html.
The UCL Eastman Certificate in Endodontics is a 24 day course commencing in October 2009 and running over 12 months. Participants will have the choice whether to attend fortnightly or for 6 four day modules spread over the year.

Delivered partly through seminars and lectures, practical sessions will take place in state-of-the-art endodontic skills laboratory using microscopes and the latest instruments.

Some of the topics to be covered will include:
- Pulpal and periapical pathology
- Endodontic diagnosis
- Success and failure
- Innovations in endodotics
- Non-vital bleaching

The course will be directed by Richard Kahan and co-ordinated by Tony Druttman. Lecturers will include Nigel Foot, Maria Lessani and Christine Premdas amongst others.

This innovative technique course will enable participants to experience current endodontic armamentarium with interactive discussions on clinical cases.

The course will lead to a UCL Eastman Certificate in Endodontics through examination.

For more information please contact Tania Vera-Burgos, Endodontic Course Administrator on 020 7985 1244, email t.burgos@eastman.ucl.ac.uk or visit www.eastman.ucl.ac.uk/cpd.

Vizilite Plus™ comprises of a chemiluminescent light source (Visilite) to improve the identification of lesions and a blue-photoinization dye (TBlue) to mark those lesions identified by Vizilite. Carried out as part of a general check up, Vizilite Plus™ is a simple, low cost, pain free and 100% sensitive test that can help save lives or give patients peace of mind.

Pack of 40 Vizilite Plus™ £62.78 plus VAT. Pack of 20 Vizilite Plus™ £56.55 plus VAT.

For more information, please contact Panadent 01689 88 17 88 or visit www.panadent.net.

The unique CarieScan PRO™ offers dentists the earliest possible detection of caries, reducing fillings and the use of X-rays. The first dental diagnostic tool to use AC Impedance Spectroscopy Technology (ACIST), CarieScan PRO™ has been engineered to quantify dental caries in teeth early enough to enable effective preventive treatment.

The proven technological advantages of CarieScan PRO™ over traditional methods including X-ray, laser fluorescence and clinical visual are impressive. CarieScan PRO™ is 92.5% accurate at detecting both sound and carious teeth — minimizing false positive or false negative results.

This award-winning technology will be appreciated by both dentists and patients for its outstanding features including:
- No pain, no sensation and no ionising radiation
- Low cost
- Diagnostic precision (most accurate data available from a handheld device)
- Single patient disposable (meets BDA cross-infection guidelines)
- Detectors and monitors decay over time (repeat measurements of treated area to accurately measure decay advance or regression).

The daily grind is recession proof!

Bruxism is on the rise during the recession, medical experts reported recently. Bruxism is a multifactoral issue and many of us are unaware of the causes and the impact it can have on the dentistry practised on our patients.

S4S (UK) Limited are sponsoring a series of Occlusion & Occlusal Splint Seminars, presented by Dr Helen Harrison BDS, MFDS. She has so far presented to over 400 GDPs on this subject.

For more information on the outstanding benefits CarieScan PRO™ can offer you, call the dedicated team on 0845 4759875 or visit www.cariescan.com.

BioHorizons announces new Occlusion for Implants course

On 26th June, BioHorizons will be running a course on Occlusion for Implants with Dr Christopher Turner at the Cotswold Postgraduate Dental Teaching Centre in Cirencester.

This course will be invaluable learning and experience for both dentists looking to get into implant dentistry and experienced implant users, focusing speed whine of the conventional drill and the fact that many procedures can be carried out at check up as there is frequently no requirement for anaesthesia. This means an increase in productivity as a check up is turned into a check up and filling in not much more time.

The CrystalAir air abrasion system has increased well over 50% in the last year and that for many splint therapy has become a real practice builder, particularly in the current economic climate.

To help you learn more about this area of dentistry, S4S would like to offer readers £50 discount off the course ‘Introduction to Occlusal Splints in General Practice’ presented by Dr Helen Harrison.

To reserve a place call S4S (UK) Ltd on 0114 2500 176 or visit www.s4sdental.com.